

" Alteo Group posts sustained EBITDA and PAT growth resulting mainly from increased production capacities and sales in Tanzania and Kenya and improved sugar prices in all markets "

#### **GROUP HIGHLIGHTS FOR THE NINE-MONTH PERIOD**

**EBITDA** 









## **GROUP CONDENSED STATEMENT OF PROFIT OR LOSS** AND OTHER COMPREHENSIVE INCOME

Unaudited	Unaudited	Unaudited	Unaudited
3 Months to	3 Months to	9 Months to	9 Months to
31 Mar 17	31 Mar 16	31 Mar 17	31 Mar 16
Rs 000	Rs 000	Rs 000	Rs 000
2,349,853	1,931,824	7,925,459	5,876,359
875,652	739,941	2,897,074	1,834,240
(196,801)	(251,767)	(590,092)	(584,671
678,851	488,174	2,306,982	1,249,56
(98,298)	(126,067)	(338,730)	(283,227
(1,710)	11,132	4,164	29,44
6,422	-	(81,391)	
(1,376)	3,014	53,544	9,968
583,889	376,253	1,944,569	1,005,75
(287,962)	(211,637)	(676,338)	(401,213
295,927	164,616	1,268,231	604,53
(97,531)	(89,074)	(56,346)	(223,468
198,396	75,542	1,211,885	381,070
(12,810)	(49,505)	436,993	133,519
308,737	214,121	831,238	471,019
295,927	164,616	1,268,231	604,538
(60,175)	(97,073)	419,247	14,479
258,571	172,615	792,638	366,59
198,396	75,542	1,211,885	381,07
(0.04)	(0.16)	1.37	0.4
-	-	0.37	0.3
	3 Months to 31 Mar 17 Rs 000 2,349,853 875,652 (196,801) 678,851 (98,298) (1,710) 6,422 (1,376) 583,889 (287,962) 295,927 (97,531) 198,396 (12,810) 308,737 295,927 (60,175) 258,571 198,396 (0.04)	3 Months to 31 Mar 17  Rs 000  Rs 000  2,349,853  1,931,824   875,652  739,941 (196,801) (251,767) 678,851 488,174 (98,298) (126,067) (1,710) 11,132 6,422 - (1,376) 3,014 583,889 376,253 (287,962) (211,637) 295,927 164,616 (97,531) (89,074) 198,396 75,542  (12,810) (49,505) 308,737 214,121 295,927 164,616	3 Months to 31 Mar 17         3 Months to 31 Mar 16         9 Months to 31 Mar 17           Rs 000         Rs 000         Rs 000           2,349,853         1,931,824         7,925,459           875,652         739,941         2,897,074           (196,801)         (251,767)         (590,092)           678,851         488,174         2,306,982           (98,298)         (126,067)         (338,730)           (1,710)         11,132         4,164           6,422         -         (81,391)           (1,376)         3,014         53,544           583,889         376,253         1,944,569           (287,962)         (211,637)         (676,338)           295,927         164,616         1,268,231           (97,531)         (89,074)         (56,346)           198,396         75,542         1,211,885           (12,810)         (49,505)         436,993           308,737         214,121         831,238           295,927         164,616         1,268,231           (60,175)         (97,073)         419,247           258,571         172,615         792,638           198,396         75,542         1,211,885

#### **GROUP SEGMENTAL INFORMATION**

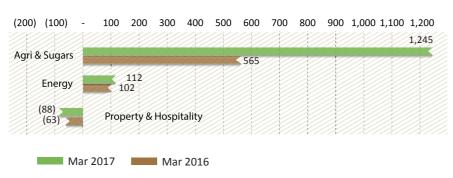
	Unaudited	Unaudited	Unaudited	Unaudited
	3 Months to	3 Months to	9 Months to	9 Months to
	31 Mar 17	31 Mar 16	31 Mar 17	31 Mar 16
	Rs 000	Rs 000	Rs 000	Rs 000
Turnover by sector				
Agri and Sugars	1,938,118	1,439,453	6,522,609	
Energy	376,558	274,330	1,002,282	792,303
Property And Hospitality	75,685	258,736	488,793	652,384
Consolidation adjustments	(40,508)	(40,695)	(88,225)	(103,783)
Total turnover	2,349,853	1,931,824	7,925,459	5,876,359
Turnover by country				
Mauritius	630,530	623,883	3,432,068	3,061,579
Tanzania	1,307,857	,	2,686,843	
Kenya	451,974	,	1,894,773	
Consolidation adjustments	(40,508)	(40,695)	(88,225)	(103,783)
Total turnover	2,349,853	, , ,	7,925,459	, , ,
Total talliovel	2,343,033	1,551,624	7,323,133	3,010,003
Results by sector				
Agri and Sugars	331,526	143,261	1,244,685	565,422
Energy	(4,628)	26,602	111,710	102,104
Property And Hospitality	(30,971)	(5,247)	(88,164)	(62,988)
Profit for the period	295,927	164,616	1,268,231	604,538
Populto hu countru				
Results by country	(20F 1CO)	(224 701)	24,507	(126,581)
Mauritius	(285,169)	. , ,	,	. , ,
Tanzania	587,217	,	1,117,156	724,668
Kenya	(6,121)	42,386	126,568	
Profit for the period	295,927	164,616	1,268,231	604,538

## **GROUP CONDENSED STATEMENT OF FINANCIAL POSITION**

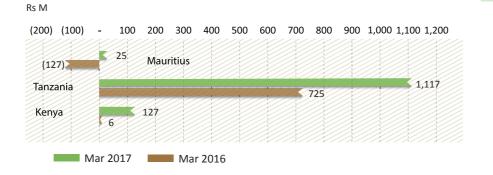
		Unaudited 31 Mar 17	Audited 30 Jun 16
		Rs 000	Rs 000
ASSETS EMPLOYED			
Non-current assets			
Property, plant and equipment		19,240,636	19,253,358
Land-projects		5,853	5,853
Investment properties		1,689,970	1,689,970
Intangible assets		851,385	850.441
Investment in joint ventures & associates		21,383	32,298
Investment in available-for-sale financial assets		86,330	84,739
Bearer biological assets		555,637	556,771
Deferred expenditure and other non current red	eivables	1,262,974	1,318,335
		23,714,168	23,791,765
Current assets		5,784,216	4,869,805
Non current assets held for sale		381,696	383,128
TOTAL ASSETS		29,880,080	29,044,698
EQUITY AND LIABILITIES			
Shareholders' interests		17,188,971	16,924,572
Non-controlling interests		2,850,964	2,366,528
Non-current liabilities		5,733,142	5,526,491
Current liabilities		4,107,003	4,227,107
TOTAL EQUITY AND LIABILITIES		29,880,080	29,044,698
Net asset value per share	Rs	53.97	53.14
Number of shares in issue	No	318,492,120	318,492,120

## **NINE-MONTH RESULTS BY SECTOR**

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## NINE-MONTH RESULTS BY COUNTRY

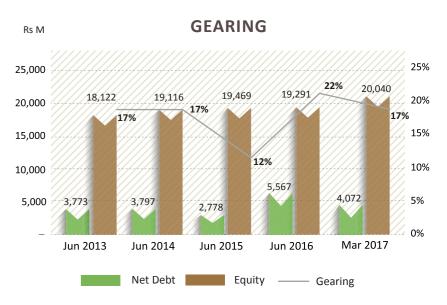


## **GROUP CONDENSED STATEMENT OF CASH FLOWS**

	Unaudited	Unaudited
	31 Mar 17	31 Mar 16
	Rs 000	Rs 000
Net cash flow from operating activities	2,621,594	1,174,610
Net cash flow used in investing activities	(602,031)	(2,421,755)
Net cash flow (used in) / from financing activities	(875,542)	582,300
Net increase / (decrease) in cash and cash equivalents	1,144,021	(664,845)
Cash and cash equivalents at July 1,	(737,378)	(175,734)
Cash and cash equivalents at Mar 31	406,643	(840,579)
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### **GROUP CONDENSED STATEMENT OF CHANGES IN EQUITY**

	Attributable to	Non Controlling	Total
	owners of parent	interests	Equity
	Rs'000	Rs 000	Rs 000
At 1 July 2016	16,924,572	2,366,528	19,291,100
Total comprehensive income for the year	419,247	792,638	1,211,885
Movement in reserves	(37,006)	85,773	48,767
Dividend	(117,842)	(393,975)	(511,817)
At 31 March 2017	17,188,971	2,850,964	20,039,935
At 1 July 2015	16,994,387	2,475,006	19,469,393
Total comprehensive income for the year	14,479	366,591	381,070
Movement in reserves	(74)	(50,729)	(50,803)
Shareholders loan	-	12,366	12,366
Dividend	(111,472)	(368,795)	(480,267)
At 31 March 2016	16,897,320	2,434,439	19,331,759



# **COMMENTS**

#### **GROUP RESULTS FOR THE NINE-MONTH PERIOD** STRONG OVERALL PERFORMANCE FOR THE GROUP

- Group EBITDA and PAT grew by 58% and 110% respectively. This was mainly attributable to the strong performance of Alteo's Agri and Sugars cluster.
- PAT was further enhanced by gains on the disposal of land amounting to Rs54M in the period under review against Rs10M for the comparative period.
- The additional consideration on business combination of Rs81M refers to an estimated earn out payable for the acquisition of Transmara Sugar Company Ltd. Nine-month results shown for Kenya in the Group segmental information have been reduced by this amount.

## **AGRI AND SUGARS**

### RESULTS BOOSTED BY INCREASED SALES VOLUMES AND HIGHER SUGAR PRICES

The Agri and Sugars cluster continued to achieve much better results for the nine-month period on the back of i) enhanced production capacities in Tanzania and Kenya and higher sucrose levels in Tanzania and Mauritius, translating into increased sales volumes and ii) a sustained favourable price trend in all markets.

#### BETTER RESULTS DRIVEN BY A HIGHER OFFTAKE DESPITE HIGHER COAL PRICES

Energy operations posted better results for the nine-month period benefitting from a higher offtake which offset the negative impact of higher coal prices on the results of Alteo Energy Ltd in the third quarter.

#### **PROPERTY AND HOSPITALITY**

## LOWER TURNOVER AS ANAHITA CLEARED ITS INVENTORY OF SOUTHERN RESIDENTIAL UNITS

The Property and Hospitality cluster generated a lower turnover in the third quarter as it cleared its remaining inventory with the delivery of the last few residential units in the southern part of Anahita. The resulting lower contribution towards fixed costs increased losses for the ninemonth period. The closure of Anahita Golf & Spa Resort (previously Anahita The Resort) for refurbishment over the first quarter also weighed on the cluster results.

#### **GROUP OUTLOOK**

## YEAR END RESULTS ARE EXPECTED TO SHOW A MARKED IMPROVEMENT AGAINST LAST YEAR

No further contribution to the Group results is expected in the fourth quarter due to the seasonality of Alteo's operations. However, Group results for the year are expected to be significantly better than last year's results on the back of the strong performance of the Agri and Sugars cluster and in particular the increasing contribution of the group's East African

Kate M. Li Kwong Wing **Company Secretary** 

May 11, 2017

The condensed financial statements for the nine months and quarter ended March 31, 2017 are unaudited, and have been prepared using the same accounting policies as the audited statements for the year ended June 30, 2016, except for the adoption of relevant amendments to existing standards, new published standards and interpretations issued which are now effective

Copies of the above condensed unaudited financial statements and statement of direct and indirect interests of Officers of the Company, as required under Rule 8(2) of the Securities (Disclosure Obligations of Reporting Issuers) Rules 2007, are available to the public, free of charge, at the registered address of the Company at Vivéa Business Park, Saint Pierre.

The above condensed unaudited financial statements are issued pursuant to Listing Rule 12.20 and the Securities Act 2005.

The Board of Directors of Alteo Limited accepts full responsibility for the accuracy of the information contained in these condensed financial statements